

“Heficed are very serious about their business and this is reflected through high quality products, a modern management portal and interesting API functions”

The Client _

FKN Informática is a company which specialises in the development of commercial applications. With over 25 years of experience and over 2,500 users in Brazil alone, FKN Informática is growing rapidly and it's now investing in innovative solutions to suit the diverse needs of its customers and partners.

FKN Informática develops solutions for the highly competitive distribution, trade and industry sectors and its core product is the SIFWin Business Management System that manages and fully integrates information relating to the operational, administrative and managerial processes of businesses.



Challenges _

As a fast growing business, FKN Informática needs to ensure the services it offers are reliable and stable. In the past, it experienced difficulty finding a partner it could trust to host its customer solutions at a fair price. It also required a partner who was available to offer support when needed.

Security is also very important to FKN Informática due to the sensitive nature of the management data it handles for its clients. For this reason, it needed a hosting provider that could guarantee secure hosting services.

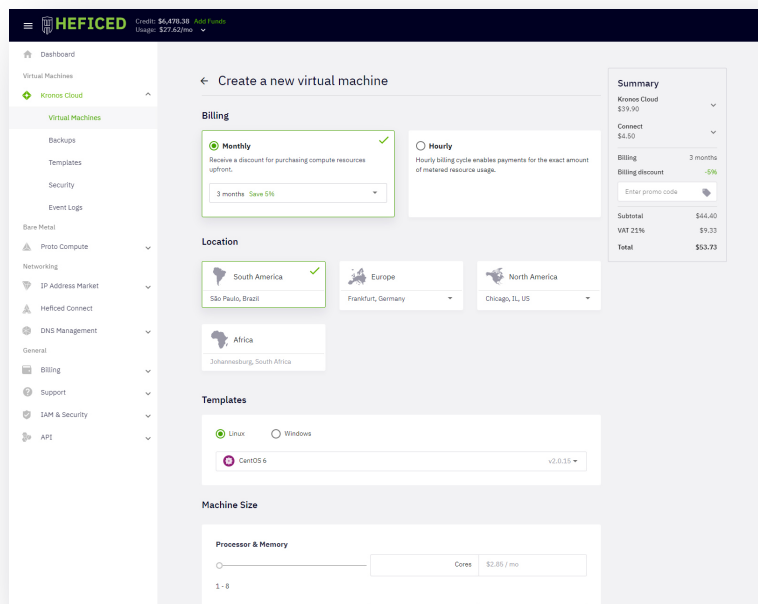
FKN Informática's SIFWin development platform supports scaled operations for businesses ranging from small companies to large operations, which means it needs to grow with the demands of its clients. It was therefore really important for FKN Informática to find a hosting provider that enabled it the ability to grow whilst still providing a stable and secure hosting service.

Our Solution

Heficed was able to offer FKN Informática a range of products and services which met its needs, and one of our most purchased products by FKN Informática was Kronos Cloud. Kronos Cloud is an operating system which hosts and manages workforce operating systems in the cloud and offers its users the facility to securely access applications over the web using mobile devices, tablets, laptops, and desktops.

You can find out more about Kronos Cloud [here](#).

FKN Informática also has two LINUX applications hosted by Heficed which run customised web solutions in order to supply round the clock services for its clients.



Implementations

Once FKN Informática made the decision to work with Heficed, it reported favourably on our products and their implementation, stating that “the high quality products, modern management portal and interesting API functions” improved its business.

It also stated that it found us to be “serious about our business” and told us that working with us means that its customers “will always have access to [its] services.”

Result

As a direct result of working with Heficed, FKN Informática is now able to offer more cloud locations to its growing client base and has made cloud based software solutions highly available.

FKN Informática report that thanks to Heficed, it has gained confidence in migrating its data and business services to a total cloud environment in line with future ambitions for the business.

Thanks to the implementation of Kronos Cloud, FKN Informática has also experienced no interruptions to the cloud based software solutions that Heficed offers. In fact, in three years of working with Heficed, FKN reported only one instance of time outage.

The ongoing support which Heficed provided once the products had been implemented was more than expected and João Barros, Tech Lead at FKN Informática remarked that the “direct personal support and accountability” we offered made Heficed a trusted partner.

The Future

FKN Informática is continuing to grow and looks forward to further developing its understanding of its customers' needs. Its aim is to provide the best solutions to its clients' problems and to continue to build successful business relationships.

Kronos Cloud Pricing

Explore Heficed plans and pricing for Kronos Cloud, IP addresses and Proto Compute dedicated servers.

[Explore pricing](#)

You can learn more about Kronos Cloud [here](#).

If you'd like to experience similar results to FKN Informática, you can find out more about our products [here](#).