

“We’ve optimized our costs by more than 30% and kept the same level of service for our end-users”

The Client



eToolkit Inc. is a software development company that specializes in bundled software. The business prides itself on being innovative and dynamic and is constantly growing.

It provides website owners with custom-built toolbars and customized software solutions, including app development, video, and processing development, web development, web server development, cloud services development, enterprise application development, and custom software development.

eToolkit Inc’s Webzilla Apps provide premium VPN services to end-users, and since May 2020, its apps have been downloaded more than 8 million times.

The Challenge

Dmitry Koltsov, CEO at eToolkit Inc., reported paying high prices and experiencing difficulties with IP allocation, which was impacting on its business operations and growth.

Our Solution

We worked with eToolkit Inc. to implement a number of low-cost products, including Proto Compute and Kronos Cloud, which enabled it to overcome the difficulties it faced when using other providers.

Proto Compute is a dedicated server that can accommodate changing business needs and enable the owner to modify existing services and applications, expand storage, and reinforce back-up systems. Our secure server infrastructure also means that websites are heavily guarded against malware, hacks, and other criminal activities.

You can learn more about Proto Compute [here](#).

Kronos Cloud hosts and manages workforce operating systems in the cloud, and its unified platform provides a full suite of applications for managing and nurturing the entire workforce, including payroll and human resources. In addition to a whole range of other benefits, Kronos Cloud also offers its users the facility to securely access applications over the web using mobile devices, tablets, laptops, and desktops.

Implementation

eToolkit Inc. purchased Heficed servers for its proxies and VPNs because of the speed, stability, and security of the Heficed servers. It also purchased IP addresses to enable better hosting solutions.

Dmitry Koltsov reported finding it “very easy to purchase and configure services using Heficed Terminal,” and as a result of using our services, eToolkit Inc. was able to launch seven VPN servers in seven locations in “just a few days”.

Result

As a direct result of working with Heficed, eToolkit Inc. experienced a number of benefits, which has allowed the business to develop. It found that using our products meant that it was able to *“easily allocate IP space in realtime”* and *“optimized its costs by more than 30%” while keeping “the same level of service for end-users”*.

eToolkit Inc. told us that it also experienced “reduced costs” and “saved time” by working with Heficed, which enabled it to invest more in the business and to focus on growth.

After experiencing very positive outcomes from working with us, Dmitry Koltsov urges other businesses to consider using Heficed, *“especially for global network infrastructure and/or in the case of significant demand for IP allocation”*.

The Future

eToolkit Inc. continues to grow, and we’re looking forward to continuing to support it in the future.

If, like eToolkit Inc., you need additional IP addresses to grow your business, you can find out more about leasing IP addresses [here](#).

IP Address Market

Explore Heficed plans and pricing for Kronos Cloud, IP addresses and Proto Compute dedicated servers.

[Explore pricing](#)

If you’re interested in finding out about the range of hosting services we provide, you can learn about them [here](#).